BUSINESS STUDIES: KS4

Qualification(s)	We all interact with Business every day. An understanding of how Business works is therefore essential for				
	everyone from conducting their own personal finances to managing and motivating a group of individuals under your control.				
	Many students go on to form their own businesses or work in large multi-national organisations and within the				
	department we strive to give students the confidence to take risks and provide them with the ambition of being our future 'business leaders'.				
	Within business we want to provide not only a knowledge rich curriculum but give students the cross				
	curricular/transferrable skills to research the world around them. By looking at up to date and relevant case studies we				
	not only want to inspire students but give them the necessary analytical skills to prosper in a wide variety of subject areas.				
	We offer an inclusive curriculum where there are no barriers to students being able to access the subject at their own pace. Above all we want students to achieve a lifelong passion and equip them with knowledge which they can take into adulthood.				
Exam Board	Edexcel				
Link to	Edexcel GCSE Business (2017) Pearson qualifications				
Specification					



	Term 1	Term 2	Term 3	Term 4	Term 5	Term 6
Year 10	Business	Enterprise	External Factors	Spotting an	Business Effectiveness	Growing a Business
	Effectiveness	Risk and Reward	Stakeholders	Opportunity	Aims and Objectives	Methods of Growth
	How small	Entrepreneurs	Technology and	Customer Needs	Revenues Costs and	(internal/external)
	businesses start up	Role of Business	Business	Market Research	Profits	Globalisation of
	Business forms	Enterprise	Legislation	Market Segmentation	Cash Flow	Business
	Location		Economic Influences-	Competitive	Sources of Finance	Ethics and Business
	Marketing Mix		(Inflation,	Environment		
	Business Plans		Unemployment,			
			Exchange Rates, Interest			
			Rates)			
Year 11	Marketing Mix	Operations	Human Resources	Finance	Revision	
	Product	Production methods	Recruitment	Calculation	Preparation for	
	Price	Suppliers	Organisational	Business Performance	upcoming examinations	
	Promotion	Quality	Structures		beginning at the end of	
	Place	Sales Process	Training		this term	
			Motivation			

Throughout the course we encourage students to keep up with current affairs to promote their own engagement. In class we will use curriculum time to explore the wider world of business based on what is going on in real world affairs.

